Trade Show

IMEX 2017

Frankfurt, Germany

16-19 May 2017



2017 Show Stats

Here are all the facts, stats and data fresh from IMEX 2017.
Proof that IMEX is always the place to meet great buyers face-to-face.



2000

Charles III

Headline show stats

Total show attendees

8,885

(all hosted buyers and trade visitors)

Total participants including exhibitors

14,826

Prescheduled appointments

68,500

(one-on-one, stand presentations and group appointments)

Hosted buyer stats

Number of hosted buyers

3,942 from 86 countries

Hosted buyers by country %

Germany	13.5%
United States	11%
United Kingdom	8%
Russia	7.5%
Italy	5.5%
China	4.5%
Brazil	4%
France	3.5%
Switzerland	3.5%
Netherlands	3%
India	3%
Rest of the world	33%

Hosted buyers by nature of business

Agency 71%
Corporate 13.5%
Association 8.5%
Independent Planner 7%

Trade visitor stats

Number of trade visitors

4,943 from 99 countries

Visitor buyers by country %

Germany	70%
United Kingdom	4%
United States	2.5%
Netherlands	2.5%
Switzerland	2%
Belgium	2%
Spain	1.5%
France	1%
Italy	1%
Turkey	1%
Austria	1%
Finland	1%
Rest of the world	10.5%

Visitor buyers by nature of business

Agency 25%
Corporate 33%
Association 8%
Independent Planner 7%
Other 27%

Exhibitor stats

Number of exhibiting companies

3,500 from over

150 countries

Hall space taken by region or type

Europe	44%
Hotels	12%
Africa & Middle East	11%
Asia Pacific	10%
Latin America	5%
Private sector	4%
USA, Canada & Caribbean	4%
Technology	2%
Other	8%

Total hall space taken

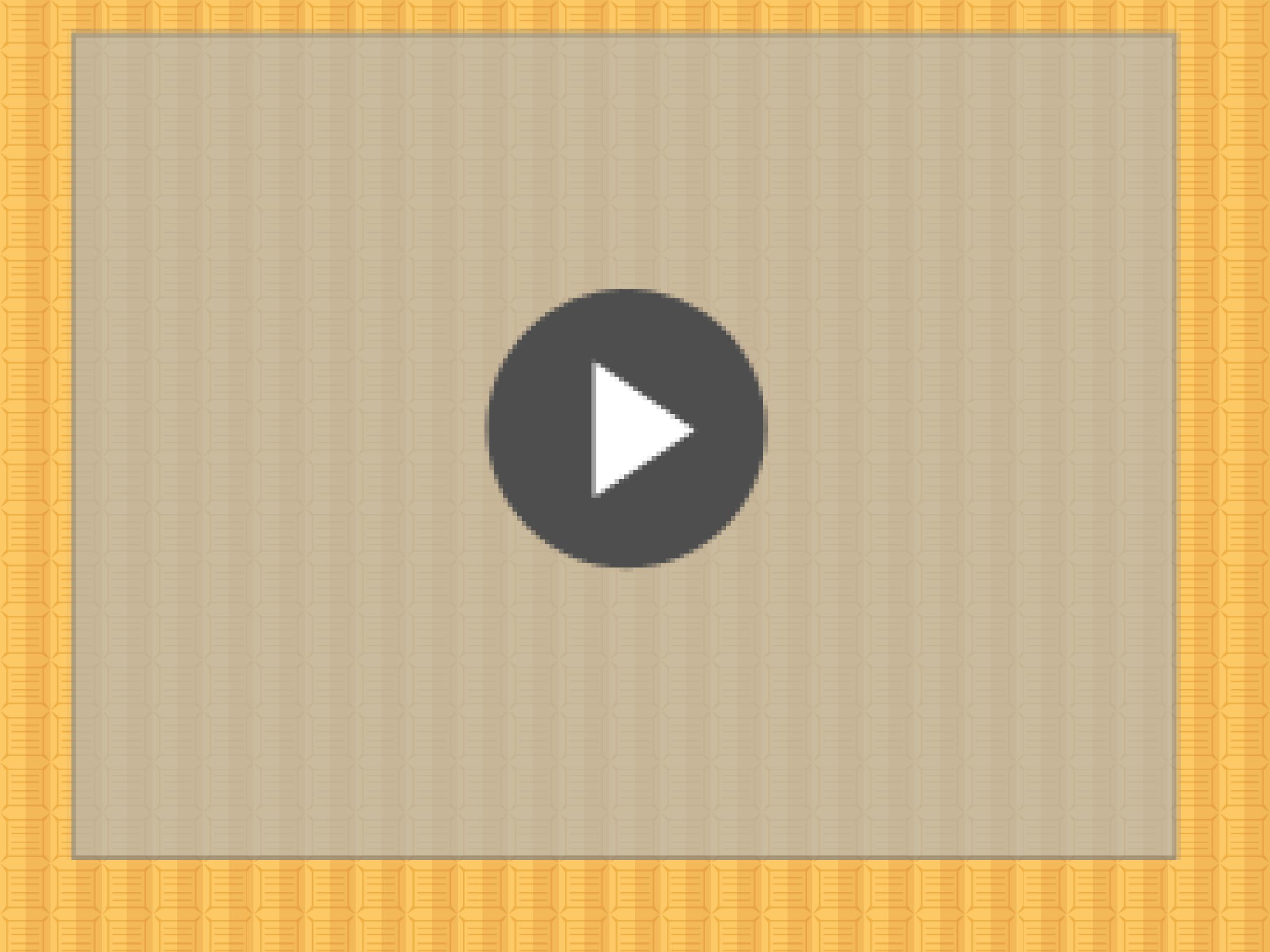
18,500 sq.m

Number of press

252 from 29 countries

If you would like to read our final show press release from IMEX 2017, it's available $\underline{\text{here}}$.

imex-frankfurt.com





Overall

What was the show for us?







Location

Busy zone

Around us Taiwan, Malaysia, Philippines, Peru, Colombia, Panama and Ceará

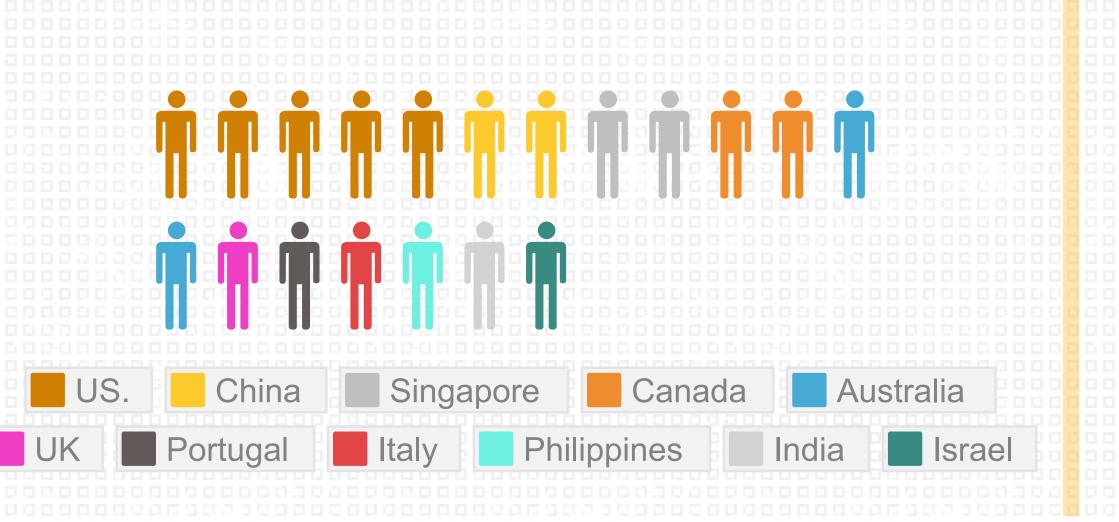
More buyers went to Europe and America zone than Asia

Destination Presentation

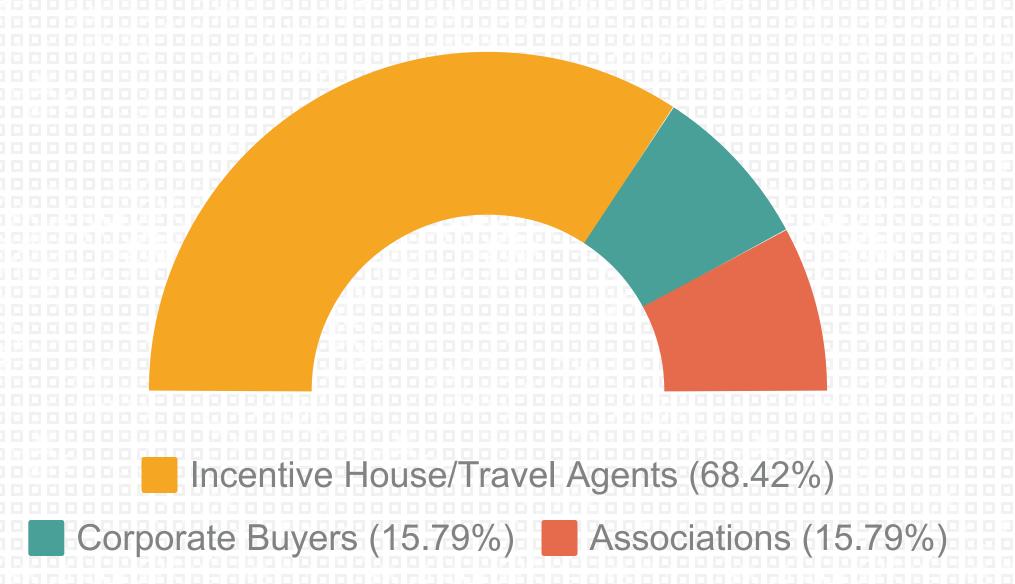
Many buyers joined the group presentation conducted by TCEB



TICA met 19 buyers



Who are they?



TICA Members at this show







































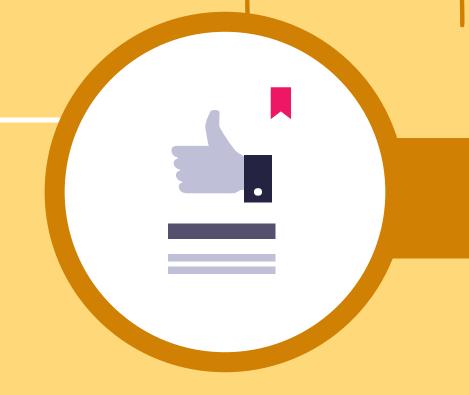
Average Appointment = 12-23 per exhibitors



Overview

Base on TICA members who participated in the show

Most of the TICA
Members rated their
buyer appointments to
be good potential. The
show was a good way
to meet new buyers
and boost leads and
prospects.



Top Destinations
Bangkok, Phuket,
Krabi and Chiang Mai



More new face
Many first time
buyers and potential
in this year

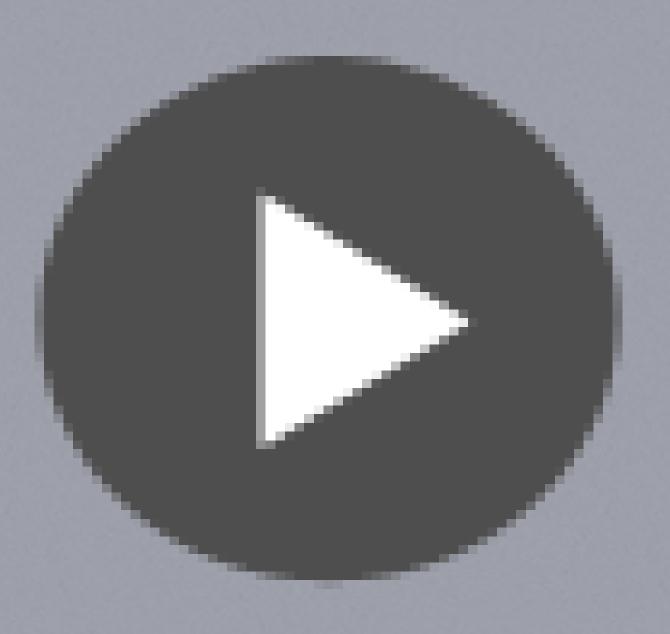


Decrease

Number of hosted buyers visiting Thailand Stand decreased from last year

See more feedback from TICA members at You Tube









Conclusion

Is the event worthwhile fro attending for TICA and TICA members?

MOSTOFTICAMEMBERS SAID
"YES"



What we can assist Buyers?

TICA can suggest and connect them with our members in the future.

Reported by

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